

### **Contact Us**



For more information, contact:

#### **Tobias Michael**

Senior Director Tobias.Michael@ipsos.com

#### Manuela Schrödel

Manager Manuela.Schroedel@ipsos.com

#### Marie Höfer

Associate Insights Manager Marie.Hoefer@ipsos.com

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Project: 23-048924-01

#### ISO 20252 - Market Research



#### ISO 27001- Information Security



#### ISO 9001 - Quality Management





### Methodology



#### Methodology

The IPSOS Global Consumer Research for FSC survey was conducted online using IPSOS' own and partner research panels to recruit respondents in 50 countries. Fieldwork was conducted in May, June and July 2025.

The total sample size for each of the 50 markets is n=800 (except for USA\* and China\*\*), and the total sample size across the 50 markets is n=40,802\*\*\*. The identification of the required sample size builds upon calculating an acceptable margin of error, and 800 completes per country is quite a consistent sample base.

Samples were designed to be nationally representative as far as realistically possible using online panels. Online research can only reach consumers who are online. For some countries, this means that instead of following national representation we follow online representation resulting in a more urban, more educated, and/ or more affluent sample than the general population. The survey results for these countries should be viewed as reflecting the views of the more "connected" segment of these populations.

### **Significant Differences**

Throughout the report, we compare this year's findings with the previous survey data from 2022/2023.

To validate the changes between the outcomes of these two studies, IPSOS tested the statistical significance of the differences between these findings. These tests indicate how likely it is that a result is based on chance.

Examples with a sample size of n=800:

- · A difference of 4 percentage points between 48% and 52% is not significantly different at a significance level of 95%. Significance level 95% means the probability that the difference is also present in the population (and not only in the sample). Such insignificant differences should be ignored because they do not reflect real differences.
- · In contrast, a difference of 4 percentage points between 18% and 22% is significantly different at a significance level of 95%.

In short, the more central the two values to be compared are in the assumed normal distribution, the less likely the difference is to be significant.

In this document, arrows are only used for statistically significant changes, i.e., when the difference can also be expected to be found in the populations.



<sup>\*</sup>USA with n=1,200; 6 regions with n=200 each: West Coast, Rocky Mountains, Midwest, Northeast, Southwest, Southeast (disproportional approach)

<sup>3 \*\*</sup> China with 1,200; 6 regions: East China with n=358, North East China with n=82, North West China with n=91, Northern China with n=145, South Central China with n=352, South West China with n=173 (proportional approach)

<sup>\*\*\*</sup>In Australia, 2 additional cases were collected during fieldwork, resulting in a total sample size of n=802 cases instead of the planned n=800 cases.





Argentina	Australia	Austria	Belgium	Bolivia	Brazil	Canada	Chile	China	Colombia
n=800	n=802	n=800	n=800	n=800	n=800	n=800	n=800	n=1.200	n=800
Croatia	Czech Republic	Denmark	Ecuador	Egypt	Estonia	Finland	France	Germany	Guatemala
n=800	n=800	n=800	n=800	n=800	n=800	n=800	n=800	n=800	n=800
Honduras	India	Indonesia	ltaly	Japan	Kenya	Latvia	Lithuania	Malaysia	Mexico
n=800	n=800	n=800	n=800	n=800	n=800	n=800	n=800	n=800	n=800
Netherlands	New Zealand	Norway	Peru	Poland	Portugal	Romania	Slovenia	South Africa	South Korea
n=800	n=800	n=800	n=800	n=800	n=800	n=800	n=800	n=800	n=800
Spain	Sweden	Switzerland	Thailand	Turkey	UAE	UK	Ukraine	USA	Vietnam
n=800	n=800	n=800	n=800	n=800	n=800	n=800	n=800	n=1.200	n=800



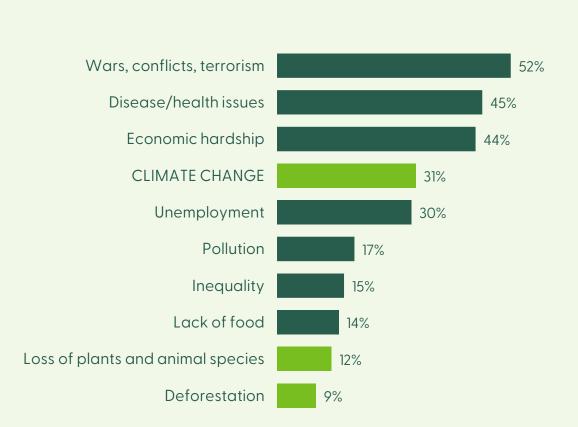


### **Most Concerning Global Issues**



In the FSC Target Markets, wars, conflicts & terrorism are the #1 worry by far and health issues are #2. On rank 3 are economic difficulties, followed - at a distance - by climate change.

### Proportion selecting each issue in top 3 most worrying issues



Age 18-24 A (n=6,297)	<b>Age 25–44</b> B (n=19,736)	<b>Age 45–64</b> C (n=14,003)	<b>Age 65+</b> * D (n=766)
45%	49% A	57% AB	74% ABC
40%	44% A	49% A	51% AB
41%	45% AD	45% AD	30%
28%	31% A	31% A	40% ABC
37% BCD	33% CD	23% D	6%
19% BC	18% C	15%	17%
17% BCD	15% C	14%	14%
17% BCD	14% CD	11% D	8%
12%	11%	<b>13</b> % B	<b>16</b> % ABC
9%	9%	8%	8%

#### Please note:

A letter (A,B,C,D) next to a value means that this value is significantly higher than the value to which the letter refers.





Q1. To start with, which of the following issues worry you the most? Please select up to three issues from the list. (10 issues) Base: Total global sample (n=40,802)

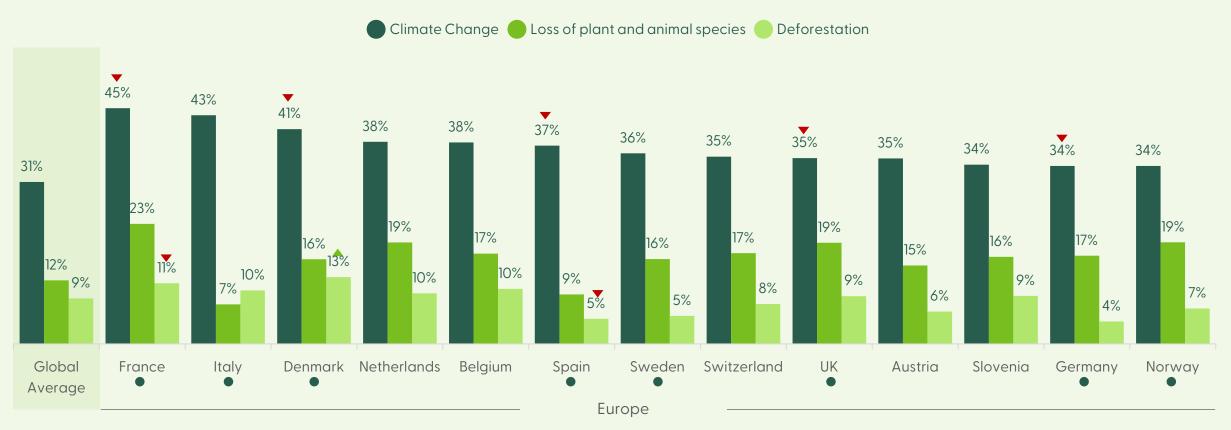
Note: Light green bars are the most relevant issues for FSC

### Most Concerning Global Issues: Europe, UAE



Looking at the three issues most relevant for FSC, climate change is the most worrying one in the FSC Target Markets, and this is also the case for consumers in Europe. However, climate change is presently a less worrying issue than in the previous wave.

#### Proportion selecting each issue in top 3 most relevant issues for FSC, Global by Market, 1/4



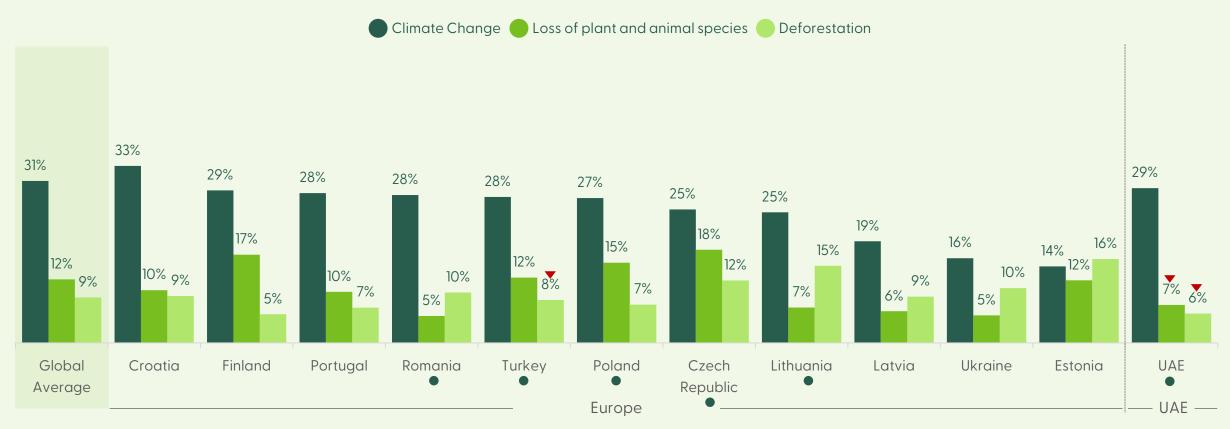


### Most Concerning Global Issues: Europe, UAE



In Eastern European countries, climate change is not perceived as as worrying as it is in other parts of Europe but is still the most worrying one.

Proportion selecting each issue in top 3 most relevant issues for FSC, Global by Market, 2/4



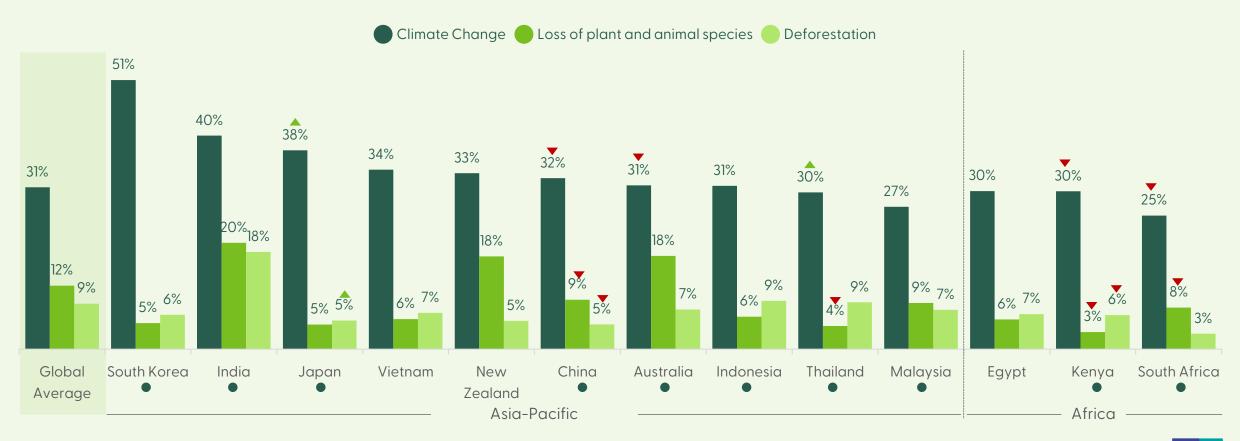


## Most Concerning Global Issues: Asia-Pacific, Africa



In Asia-Pacific and Africa, climate change ranks as the most worrying among the three issues most relevant for FSC. When comparing consumers across these regions, South Koreans express the highest level of concern regarding climate change.

### Proportion selecting each issue in top 3 most relevant issues for FSC, Global by Market, 3/4



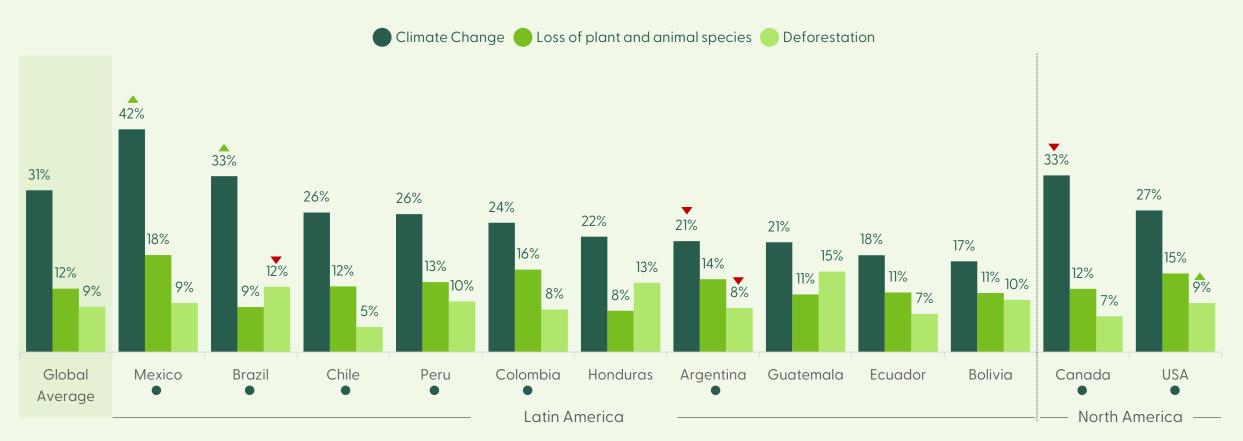
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### **Most Concerning Global Issues: Americas**



As observed in other countries, in Latin and North America, concerns about climate change surpass those about natural diversity and deforestation. Among these regions, the highest level of concern regarding climate change is expressed in Mexico.

### Proportion selecting each issue in top 3 most relevant issues for FSC, Global by Market, 4/4



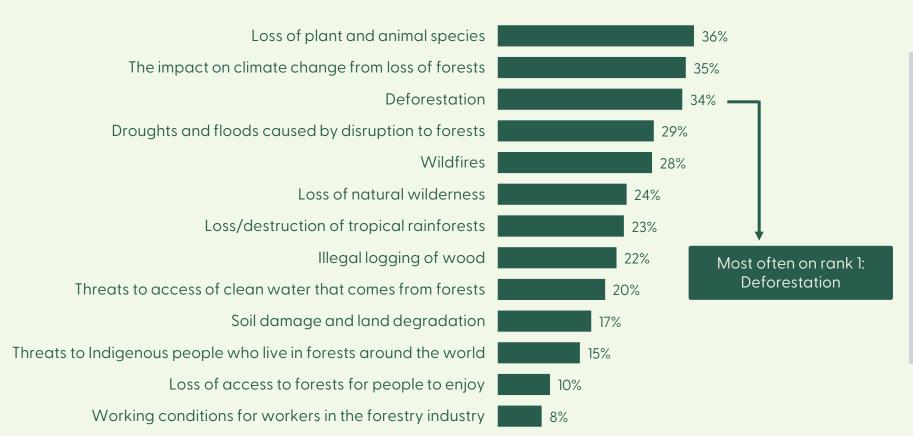


### **Important Forestry Issues**



On forestry issues specifically, the loss of plant and animal species, the impact on climate change from loss of forests, and deforestation are the biggest worries. Deforestation is most often on rank 1 of concerns.

#### Proportion selecting each issue in top 3 most worrying issues



Looking at **issues ranked most often at**#1, the top three are the same but in a
different order. Deforestation is most
often on rank 1, followed by climate
change and loss of plant/ animal species:

- Deforestation: 13% on rank #1 in the FSC Target Markets (#1 for Kenya, Croatia, Brazil, UK, Vietnam, India, Egypt)
- Climate Change: 13% on rank #1 in the FSC Target Markets (#1 for Japan, Denmark, South Korea, Netherlands, Italy, China, Spain, Austria)
- Loss of plant/animal species: 11% on rank #1 in the FSC Target Markets (#1 for France, Australia, Sweden, Mexico, South Africa)



### Important Forestry Issues – by Age



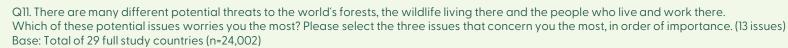
Younger people are most worried about the loss of natural wilderness, whereas the older age groups are most concerned about climate change, droughts & floods and the destruction of tropical rainforests.

#### Proportion selecting each issue in top 3 most worrying issues

	<b>Age 18–24</b> A (n=3,623)	<b>Age 25–44</b> B (n=11,712)	<b>Age 45–64</b> C (n=8,180)	<b>Age 65+</b> * D (n=487)
Loss of plant and animal species	37%	36%	36%	36%
The impact on climate change from loss of forests	33%	35%	35% <sup>A</sup>	41% <sup>ABC</sup>
Deforestation	33%	33% <sup>D</sup>	35% <sup>ABD</sup>	29%
Droughts and floods caused by disruption to forests	27%	29% <sup>A</sup>	29% <sup>A</sup>	29%
Wildfires	29%	28%	29%	26%
Loss of natural wilderness	25% <sup>BCD</sup>	24% <sup>D</sup>	23% <sup>D</sup>	17%
Loss/destruction of tropical rainforests	20%	21% <sup>A</sup>	27% <sup>AB</sup>	36% <sup>ABC</sup>
Illegal logging of wood	19%	22% <sup>A</sup>	23% <sup>AB</sup>	31% <sup>ABC</sup>
Threats to access of clean water that comes from forests	21% <sup>CD</sup>	21% <sup>CD</sup>	18% <sup>D</sup>	14%
Soil damage and land degradation	18% <sup>CD</sup>	19% <sup>CD</sup>	15% <sup>D</sup>	12%
Threats to Indigenous people who live in forests around the world	16%	15%	15%	20% <sup>ABC</sup>
Loss of access to forests for people to enjoy	12% BCD	10 <sup>CD</sup>	8 <sup>D</sup>	5
Working conditions for workers in the forestry industry	11% BCD	9 <sup>C</sup>	6	7

#### Please note:

A letter (A,B,C,D) next to a value means that this value is significantly higher than the value to which the letter refers.

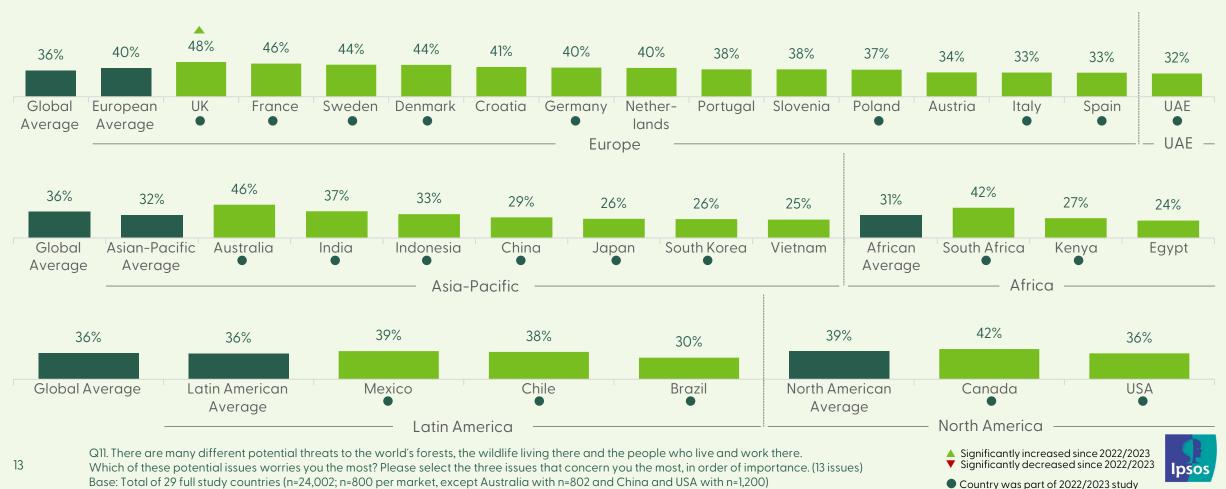




### "Loss of plant and animal species"



The loss of plant and animal species is especially a worry in Northern and Western European countries (such as UK, France, Sweden and Denmark), Australia, South Africa and Canada. In East Asian countries, it is less often among top three.



## "Impact on climate change from loss of forests"



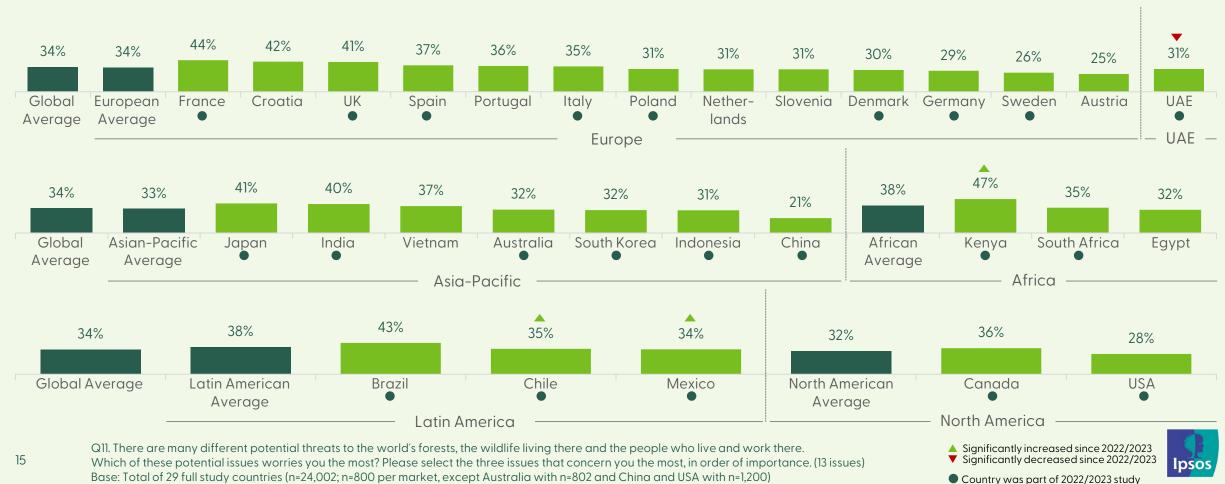
For consumers Croatia, Japan and South Korea, the impact on climate change from loss of forests has high importance.



### "Deforestation"



Deforestation is particularly worrying for consumers in Kenya, France, Brazil and Croatia.



## "Droughts and floods caused by disruption to forests"



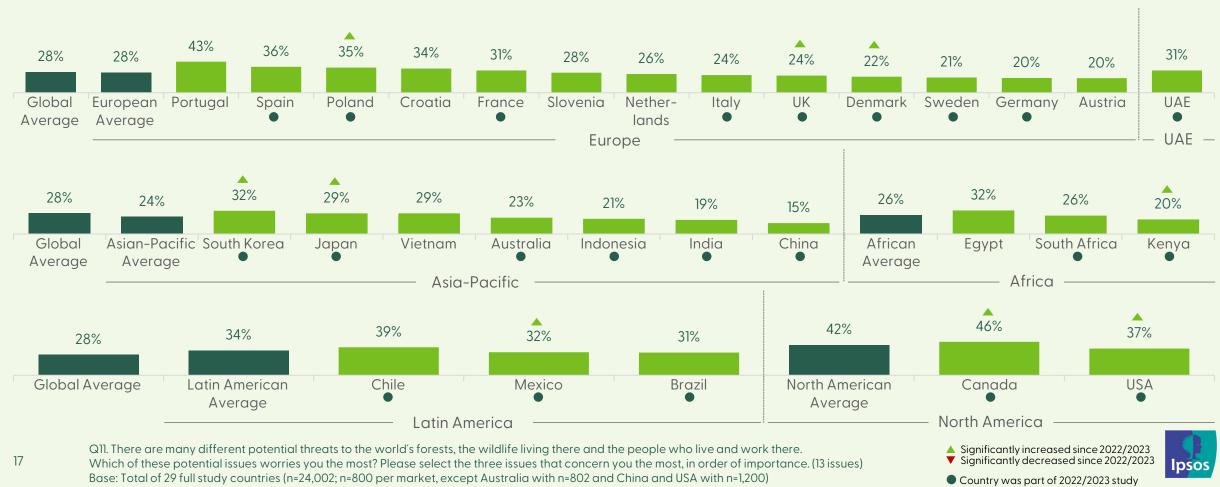
Droughts and floods caused by disruption to forests are an important issue mainly in Vietnam, Indonesia and Kenya.



### "Wildfires"



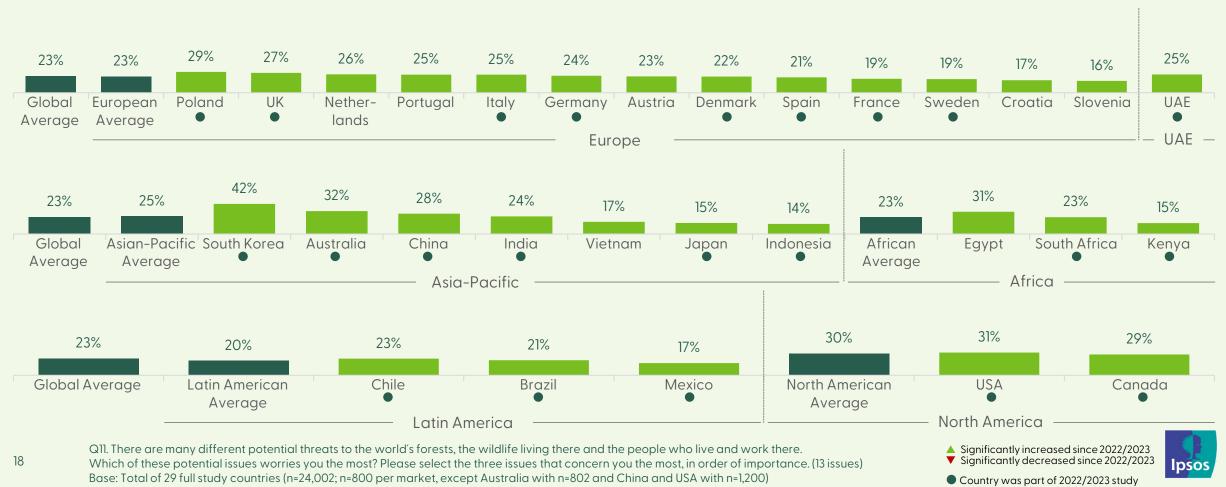
In North America, the fear of wildfires is notably high, holding the highest average across all regions.



### "Loss of natural wilderness"



Especially in South Korea, Australia, Egypt and the USA, concerns about the loss of natural wilderness are considerably high.



### "Loss/destruction of tropical rainforests"



Concern regarding the loss and destruction of tropical rainforests is particularly high in Northern and Central Europe, including countries like Austria, Germany and Sweden. In contrast, this concern is relatively less important in African countries.



### "Illegal logging of wood"



Consumer concern about illegal logging of wood is particularly high in Indonesia, Germany & Austria, Mexico and Egypt, indicating that this issue appears to be a global concern.



## "Soil damage and land degradation"



In China, over one-third of consumers consider soil damage and land degradation one of the top three most concerning forestry issues, a figure that is notably higher compared to other countries.





### **Attitudes toward Sustainable Forestry Products**



In the FSC Target Markets, nearly three quarters of the consumers say they are willing to choose products that do not damage plants and animals. Two thirds expect companies to ensure their products do not contribute to deforestation.

#### Purchasing Intent – Top 3 on a 7-pt scale



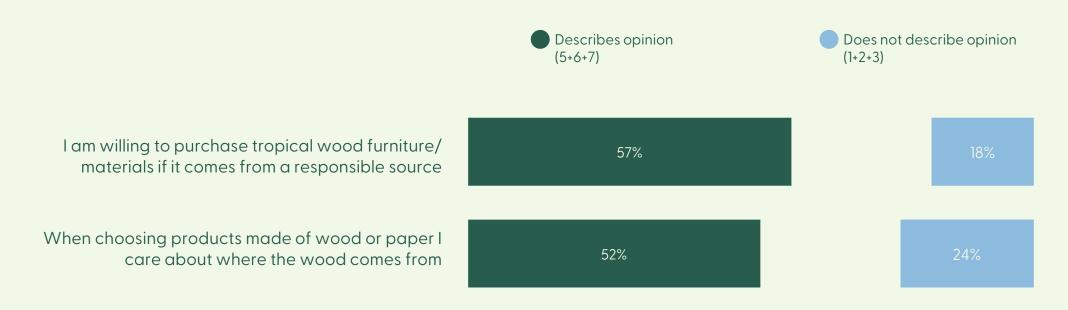


### **Attitudes toward Sustainable Forestry Products**



In FSC Target Markets, more than half of the consumers are willing to purchase tropical wood furniture or materials if responsibly sourced. Nearly as many care about where the wood comes from when choosing wood products/paper.

#### Purchasing Intent – Agreement on a 7-pt scale





### Attitudes toward Sustainable Forestry Products – By Market



Nearly two thirds of consumers worldwide agree on the necessity for sustainability information to be certified by an independent organization. This demand is particularly emphasized by consumers in Kenya, China, Vietnam, and Indonesia.

### "Information about sustainability on products should be certified by an independent organization" Top 3 on a 7-pt scale



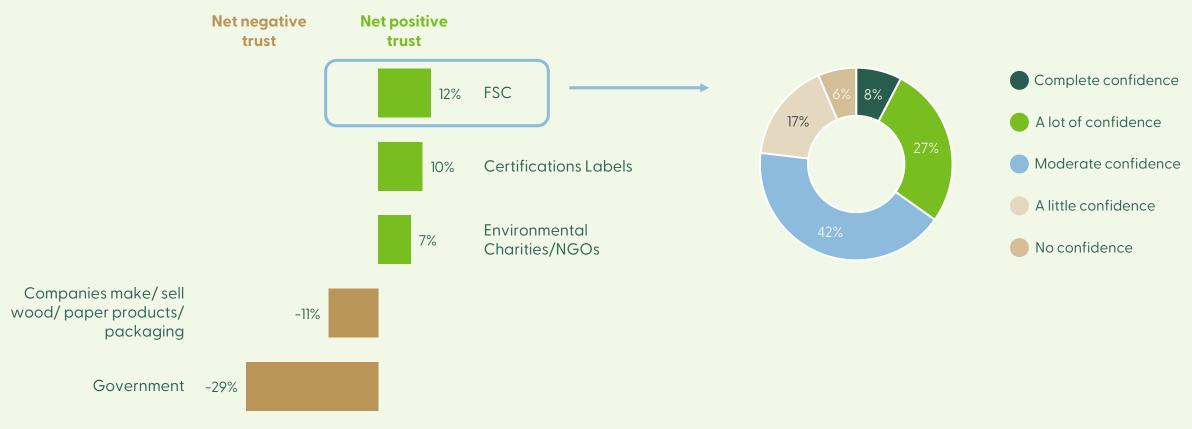


### **Trust in FSC**



The confidence in different types of organizations to protect forests is highest for FSC, closely followed by certification labels in general and other environmental charities. Conversely, governments are the least trusted to protect forests.

# NET Trust in FSC and Other Actors ("Complete" + "A Lot of Confidence" Minus "Little" + "No Confidence to Protect Forests")





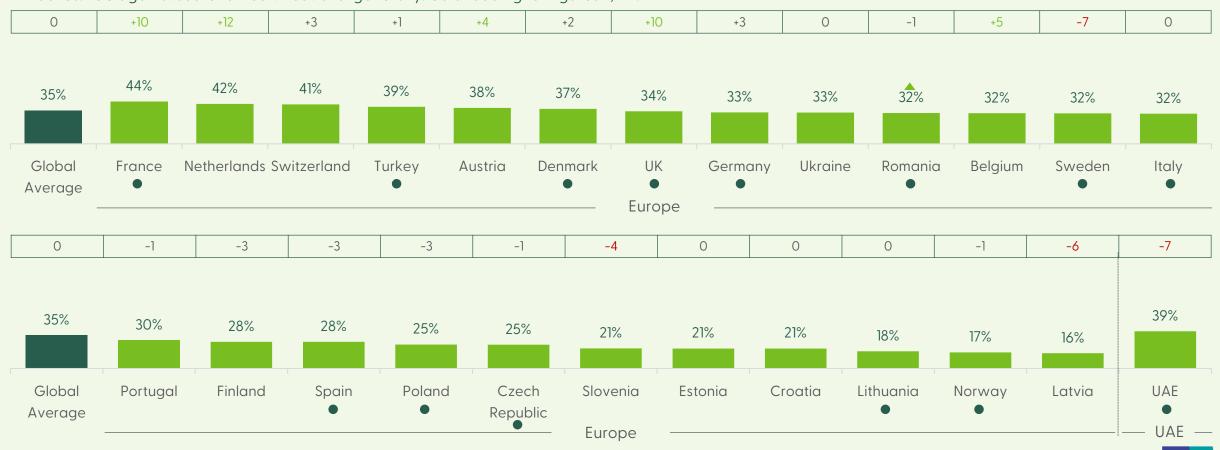
### Trust in FSC – By Market



In Europe and the UAE, consumers in France, the Netherlands, and Switzerland exhibit the highest confidence in FSC to protect forests, with more than 4 out of 10 consumers expressing trust in FSC.

### Trust in FSC ("Complete" + "A Lot of Confidence" to Make Improvements toward Protecting Forests), 1/2

In boxes: FSC against score for "certifications" generally. Color coding for figures  $\geq$ ,  $\leq$  4.



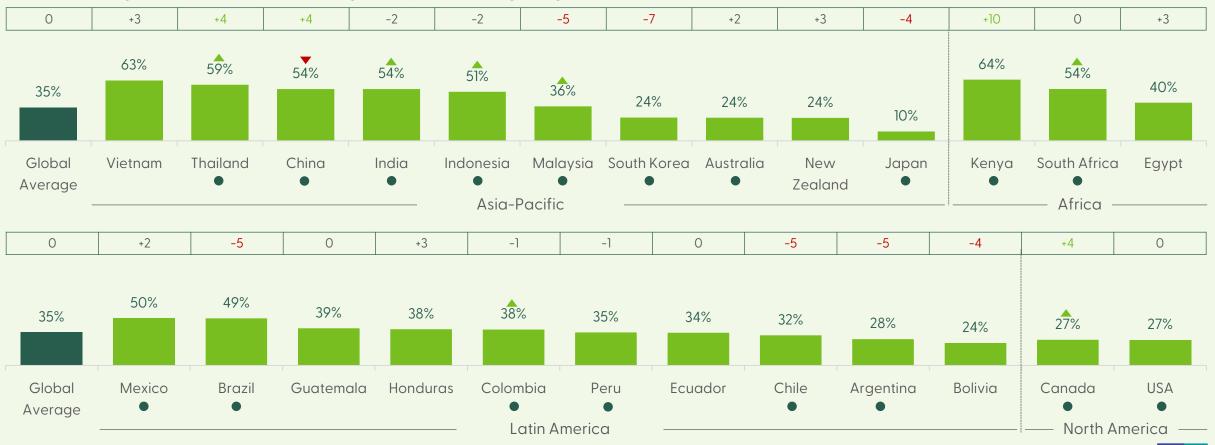
### Trust in FSC – By Market



In Asia-Pacific, Africa and the Americas, consumers in Kenya, Vietnam and Thailand have the highest confidence in FSC to protect forests, with at least 6 out of 10 consumers expressing trust in FSC.

### Trust in FSC ("Complete" + "A Lot of Confidence" to Make Improvements toward Protecting Forests), 2/2

In boxes: FSC against score for "certifications" generally. Color coding for figures  $\geq$ ,  $\leq$  4.



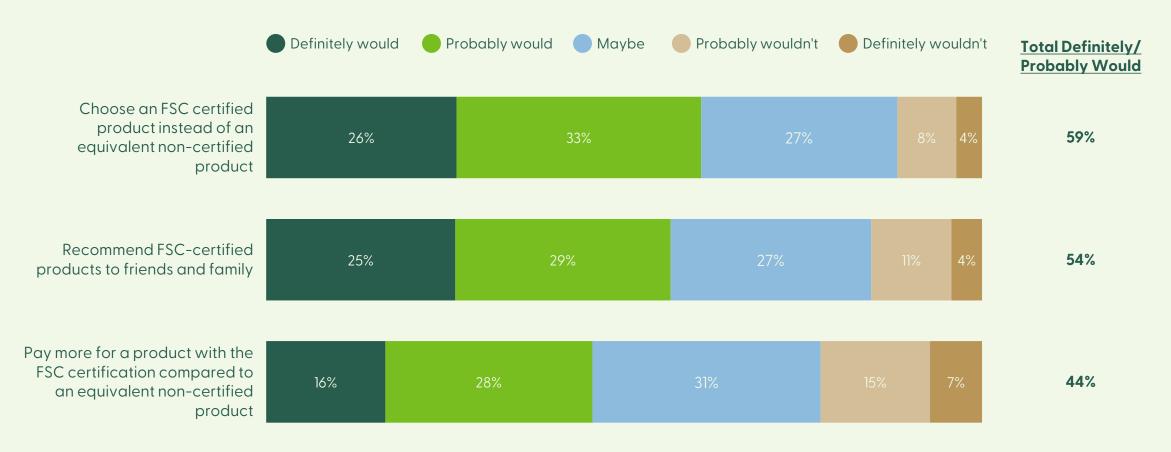


### **Advocacy and Purchase Behaviour**



In the FSC Target Markets, 6 out of 10 consumers who have seen the FSC logo say they would (definitely or probably) choose an FSC certified product instead of an equivalent non-certified product.

### **Support for FSC**





## Influence of FSC on Brand Trust – by Age

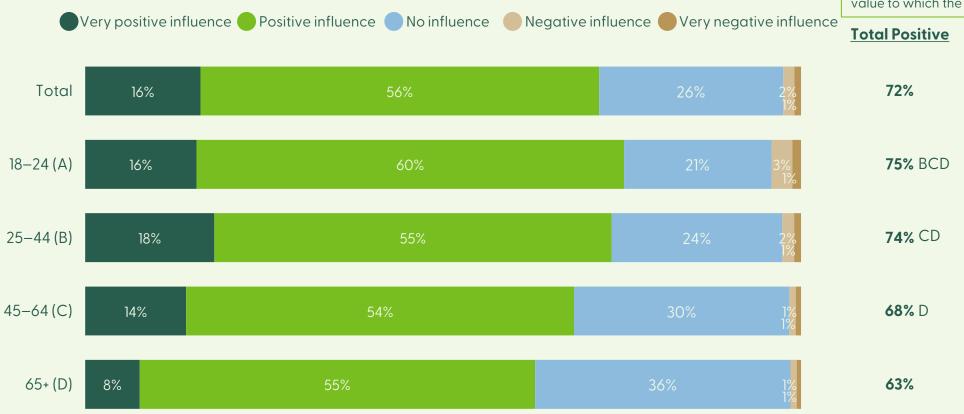


About 7 out of 10 consumers in the FSC Target Markets claim that promoting, supporting, or offering FSC-certified products has a 'very positive' or 'positive' influence on their trust in a brand. For those aged 18-44, it has an even greater impact.

#### Influence of FSC on Brand Trust

#### Please note:

A letter (A,B,C,D) next to a value means that this value is significantly higher than the value to which the letter refers.



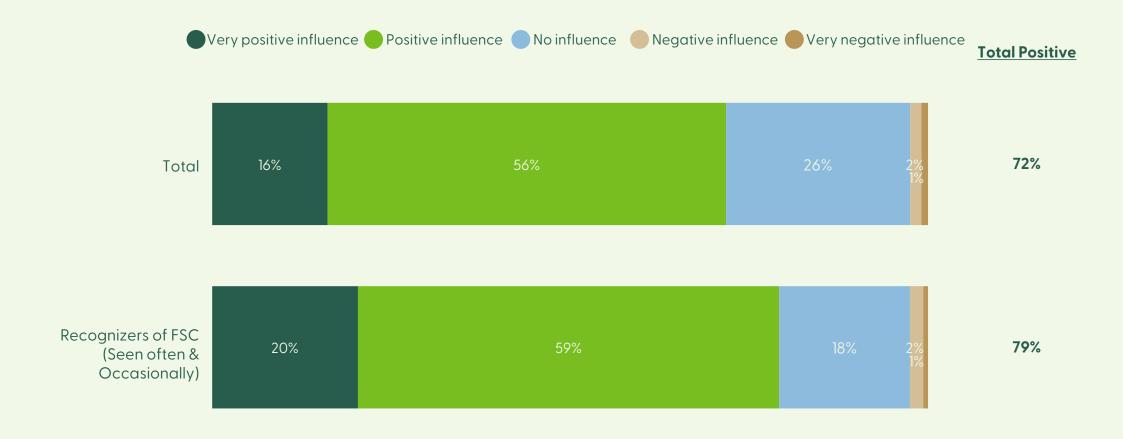


### Influence of FSC on Brand Trust – by Recognizers of FSC



Among those who recognize the FSC, nearly 8 out of 10 report a positive influence on trust towards brands featuring the FSC logo.

#### Influence of FSC on Brand Trust



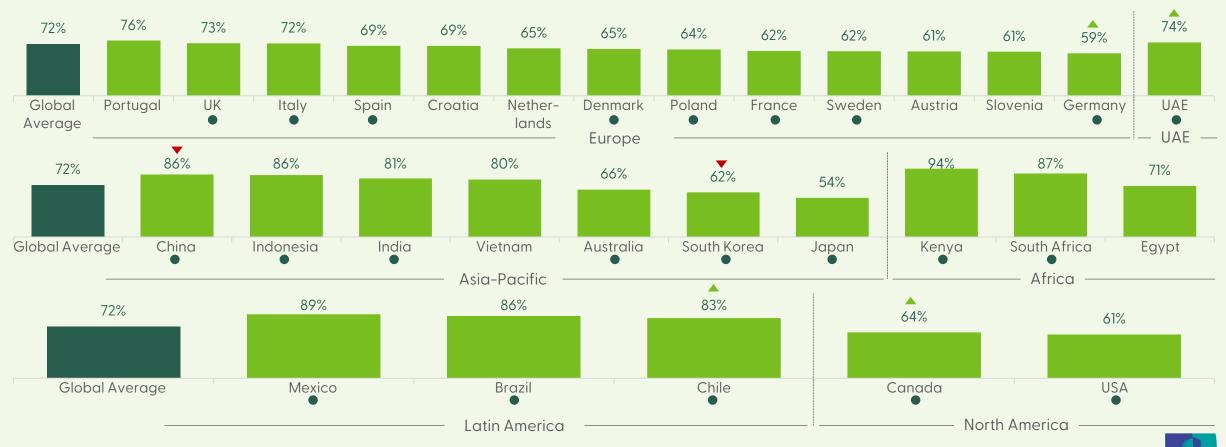


## Influence of FSC on Brand Trust – by Market



In the FSC Target Markets, 7 out of 10 consumers agree that the FSC brings trust to a brand. The influence on brand trust when promoting, supporting or offering FSC certified products is highest in Kenya, Mexico, South Africa, China, Indonesia and Brazil.

#### Influence of FSC on Brand Trust, ("Very positive influence" + "Positive influence")



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### Important Forestry Issues: Europe, UAE



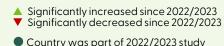
The loss of plant and animal species is the main forestry issue in the UAE and most European countries. Climate change is the top concern in Croatia and Italy, loss of tropical rainforest in Austria, wildfires in Portugal and deforestation in Spain.

### Proportion selecting each issue in top 3 most worrying issues, Global by Market, 1/3

Issues marked **in green** are more prominent in the ranking in that market than the global average

		1		
	#1*	#2*	#3*	#4*
Austria	Loss of tropical rainforests (42%)	Impact on climate change (34%)	Loss of plant and animals (34%)	Illegal logging (30%)
Croatia	Impact on climate change (44%)	Deforestation (42%)	Loss of plant and animals (41%)	Wildfires (34%)
<ul><li>Denmark</li></ul>	Loss of plant and animals (44%)	Impact on climate change (40%) ▼	Loss of tropical rainforests (34%)▼	Deforestation (30%)
<ul><li>France</li></ul>	Loss of plant and animals (46%)	Deforestation (44%)	Wildfires (31%)	Droughts and floods (29%)
<ul><li>Germany</li></ul>	Loss of plant and animals (40%)	Loss of tropical rainforests (39%)	Impact on climate change (33%) ▼	Illegal logging (32%)
<ul><li>Italy</li></ul>	Impact on climate change (40%)	Deforestation (35%)	Loss of plant and animals (33%)	Droughts and floods (33%)
Netherlands	Loss of plant and animals (40%)	Impact on climate change (36%)	Loss of tropical rainforests (34%)	Deforestation (31%)
<ul><li>Poland</li></ul>	Loss of plant and animals (37%)	Wildfires (35%) ▲	Droughts and floods (32%)	Deforestation (31%)
Portugal	Wildfires (43%)	Loss of plant and animals (38%)	Deforestation (36%)	Impact on climate change (29%)
Slovenia	Loss of plant and animals (38%)	Droughts and floods (36%)	Access of clean water (36%)	Deforestation (31%)
<ul><li>Spain</li></ul>	Deforestation (37%)	Wildfires (36%)	Loss of plant and animals (33%)	Impact on climate change (31%) ▼
<ul><li>Sweden</li></ul>	Loss of plant and animals (44%)	Impact on climate change (35%)	Loss of tropical rainforests (34%)▼	Deforestation (26%)
<ul><li>UK</li></ul>	Loss of plant and animals (48%) 🛆	Deforestation (41%)	Impact on climate change (39%)	Loss of tropical rainforests (29%)
• UAE	Loss of plant and animals (32%)	Deforestation (31%) ▼	Impact on climate change (31%)	Wildfires (31%)

\*Ranking according to pct. (incl. one dp). If pct. (incl. one dp) are the same, statements are shown at the same rank. Only the first four statements are shown.





### Important Forestry Issues: Asia-Pacific, Africa



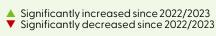
The impact on climate change from loss of forest is the top concern in Asia Pacific and Africa. Other forestry issues that are on rank 1 are the loss of plant and animal species, deforestation, droughts & floods and wildfires.

### Proportion selecting each issue in top 3 most worrying issues, Global by Market, 2/3

Issues marked **in green** are more prominent in the ranking in that market than the global average

	#1	#2	#3	#4	
<ul><li>Australia</li></ul>	Loss of plant and animals (46%)	Deforestation (32%)	Impact on climate change (32%)	Loss of natural wilderness (32%)	
<ul><li>China</li></ul>	Impact on climate change (43%)	Soil/ land degradation (37%) 🛆	Droughts and floods (35%) △	Loss of plant and animals (29%)	
<ul><li>India</li></ul>	Deforestation (40%)	Loss of plant and animals (37%)	Impact on climate change (31%)	Soil/land degradation (26%)	
<ul><li>Indonesia</li></ul>	Droughts and floods (40%)	Impact on climate change (36%)	Illegal logging (34%)	Loss of plant and animals (33%)	
<ul><li>Japan</li></ul>	Impact on climate change (44%)	Deforestation (41%)	Droughts and floods (38%) ▼	Wildfires (29%) ▲	
●South Korea	Impact on climate change (44%)	Loss of natural wilderness (42%)	Droughts and floods (34%)	Wildfires (32%) ▲	
Vietnam	Impact on climate change (43%)	Droughts and floods (41%)	Deforestation (37%)	Wildfires (29%)	
Egypt	\\/;\ _\fr\: \/220/\		D - f + - + (229/)	f t (210/)	
Egypt	Wildfires (32%)	Impact on climate change (32%)	Deforestation (32%)	Loss of natural wilderness (31%)	
<ul><li>Kenya</li></ul>	Deforestation (47%) 🛆	Impact on climate change (43%)▼	Droughts and floods (40%) ▼	Loss of plant and animals (27%)	
●South Africa	Loss of plant and animals (42%)	Deforestation (35%)	Droughts and floods (30%)	Impact on climate change (28%)▼	

<sup>\*</sup>Ranking according to pct. (incl. one dp). If pct. (incl. one dp) are the same, statements are shown at the same rank. Only the first four statements are shown.





### Important Forestry Issues: Americas



In the Americas, wildfires are the top concern in Chile, Canada and USA. In Brazil, deforestation is the most important forestry issue, in Mexico it is the loss of plant and animal species.

### Proportion selecting each issue in top 3 most worrying issues, Global by Market, 3/3

Issues marked in green are more prominent in the ranking in that market than the global average

	#1	#2	#3	#4	
<ul><li>Brazil</li></ul>	Deforestation (43%)	Wildfires (31%)	Impact on climate change (30%)	Loss of plant and animals (30%)	
<ul><li>Chile</li></ul>	Wildfires (39%)	Loss of plant and animals (38%)	Deforestation (35%) 🛆	Impact on climate change (31%)	
<ul><li>Mexico</li></ul>	Loss of plant and animals (39%)	Deforestation (34%) 📤	Impact on climate change (34%)	Wildfires (32%) ▲	
• Canada \\\(\(\)\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\		1 (120/)	D ( 11: (2/0/)	1 (220/)	
<ul><li>Canada</li></ul>	Wildfires (46%) △	Loss of plant and animals (42%)	Deforestation (36%)	Impact on climate change (32%)	
<ul><li>USA</li></ul>	Wildfires (37%) △	Loss of plant and animals (36%)	Loss of natural wilderness (31%)	Deforestation (28%)	

\*Ranking according to pct. (incl. one dp). If pct. (incl. one dp) are the same, statements are shown at the same rank. Only the first four statements are shown.



## **Appendix: Full Wording**



Important Forestry Issues (Q11)	Full wording
Impact on climate change	The impact on climate change from loss of forests
Loss of plant and animals	Loss of plant and animal species
Illegal logging	Illegal logging of wood
Loss of natural wilderness	Loss of natural wilderness
Soil/land degradation	Soil damage and land degradation
Deforestation	Deforestation
Wildfires	Wildfires
Droughts and floods	Droughts and floods caused by disruption to forests
Loss of tropical rainforests	Loss/ destruction of tropical rainforests





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